

PROFESSIONAL INCOME OF ENGINEERS - 2010

A Survey Conducted by the
Engineering Workforce Commission
American Association of Engineering
Societies, Inc.
888-400-2237

DEADLINE: July 30, 2010
Phone reminders to our recent/regular
participants will begin in July.
Please call if you cannot return the
forms by **July 30, 2010**.

OPTIONAL PAPER FORM

Two other options for participating in this salary survey are available electronically at
www2.aaes.org/ewc/industry_salaries/.
Visit this site today to choose the electronic survey instrument that is best suited for your
needs,
especially if you are reporting on a large number of engineers.

please supply a complete mailing address:

COMPLETE BOTH SIDES OF THIS FORM AND RETURN TO:
ENGINEERING WORKFORCE COMMISSION
AMERICAN ASSOCIATION OF ENGINEERING SOCIETIES
6522 Meadowridge Road
SUITE 101
Elkridge, MD 21075

A Business Reply Envelope is provided for your convenience.

1. **IDENTIFICATION DATA:** Unidentified forms cannot be included in the survey results. Confidentiality of your data is assured by the EWC.
 - A. Please give the name of your organization: _____
 - B. Are you reporting for the ENTIRE ORGANIZATION or just a part of it? [] Entire Organization [] Division or other part of the organization
 - C. If the data you provide is for a division or other part of the organization, please enter division name: _____
 - D. Is the mailing label correct? (This person receives the survey forms and participant's bulletin.) If not, make corrections on the label.
 - E. Enter ADDRESSEE'S phone number and email address: _____
 - F. If someone other than the addressee is responsible for the data, enter his or her NAME, TITLE, and PHONE NUMBER here:

2. **CLASSIFICATION DATA:** This information is needed to group data by industry sectors, size of organizations, and geography:
 - A. Total number of ALL employees in organization/unit, to measure organization's size (approximations are OK): _____
 - A. List the states in which these engineers are employed and the approximate percentage of engineers working in each state, for the purpose of regional salary differences: _____
 - A. **INDUSTRY CODES: Important!** The Standard Industrial Classification (SIC) used in previous EWC surveys has been replaced by the North American Industry Classification System (NAICS). If you know the NAICS code that best describes your company, please enter it below:
Code for Primary Area: _____ Code for Secondary Area (if applicable): _____
If you do not know your code, please use the list below to identify the industry category that your company belongs to. Also, briefly specify the nature of your organization:

NAICS Industry Codes

11	Agriculture, Forestry, Fishing and Hunting	52	Finance and Insurance
21	Mining	53	Real Estate and Rental and Leasing
211	Oil and Gas Extraction	541	Professional, Scientific, and Technical Services
212	Mining (except Oil and Gas)	5413	Architectural, Engineering, and Related Services
22	Utilities	5415	Computer Systems Design and Related Services
2211	Electric Power Generation, Transmission and Distribution	5416	Management, Scientific, and Technical Consulting Services
2212	Natural Gas Distribution	5417	Scientific Research and Development Services
2213	Water, Sewage and Other Systems	55	Management of Companies and Enterprises
23	Construction		
31-33	Manufacturing		
313-315	Textile Mills, Textile Product Mills, or Apparel Manufacturing		
316	Leather and Allied Product Manufacturing		
321	Wood Product Manufacturing		
322	Paper Manufacturing		
323	Printing and Related Support Activities		
324	Petroleum and Coal Products Manufacturing		
325	Chemical Manufacturing		
326	Plastics and Rubber Products Manufacturing		
327	Nonmetallic Mineral Product Manufacturing		
331	Primary Metal Manufacturing		
332	Fabricated Metal Product Manufacturing		
333	Machinery Manufacturing		
334	Computer and Electronic Product Manufacturing		
335	Electrical Equipment, Appliance, and Component Manufacturing		
3361-3363	Motor Vehicle Manufacturing		
3364	Aerospace Product and Parts Manufacturing		
3365	Railroad Rolling Stock Manufacturing		
3366	Ship and Boat Building		
339	Miscellaneous Manufacturing		
42	Wholesale Trade		
44-45	Retail Trade		
48-49	Transportation and Warehousing		
481	Air Transportation		
482	Rail Transportation		
483	Water Transportation		
484	Truck Transportation		
485	Transit and Ground Passenger Transportation		
486	Pipeline Transportation		
51	Information		
5131	Radio and Television Broadcasting		
5132	Cable Networks and Program Distribution		
5133	Telecommunications		

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- 61 Educational Services
- 71 Arts, Entertainment, and Recreation
- 72 Accommodation and Food Services
- 81 Other Services (except Public Administration)
- 92 Public Administration

3. **DISCIPLINE ABBREVIATIONS:** The EWC is now collecting discipline data in its salary survey. The optional column is located on the back of this form. The abbreviations used by the EWC are listed here.

AER	Aerospace and related	CMP	Computer	MTL	Materials/Metallurgical
AGR	Agricultural	ELC	Electrical/Electronic	MEC	Mechanical
ARC	Architectural	ENS	Engineering Science	MGN	Mining/Mineral/Geological
BIO	Bioengineering	ENV	Environmental	NUC	Nuclear
CER	Ceramics	GNL	General Engineering	PET	Petroleum/Natural Gas
CHE	Chemical	IND	Industrial	SYS	Systems
CVL	Civil/Construction	MAR	Marine	OTH	Others

DEADLINE: JULY 30, 2010. Data entry begins in JULY. Your prompt response will help us release the results by September, 2010.

PRESENT SALARY OF ENGINEERING GRADUATES – 2010

- 2. SUPERVISORS include all engineering graduates whose duties are primarily supervisory or managerial. Other engineers are NON-SUPERVISORS. The precise definition of these terms will vary somewhat from company to company. Please include engineering graduates who are currently in general management or non-technical management as SUPERVISORS. **DO NOT REPORT PART-TIME EMPLOYEES.**
- 3. The EWC measures experience as the number of years since receiving the bachelor's degree. If that date is not available, age is used to estimate it. If you can provide both the year and age data, EWC will use this information to improve its estimation. Either data element will suffice, however.
- B. ANNUAL SALARY – should include **base salary** before deductions, and any regular allowances such as cost of living differential, etc. Rates should be those in effect on **FEBRUARY 1, 2010.**
- C. The **Engineering Discipline** column is a new optional column that we highly encourage you to complete if you have the information. Record the discipline of the highest engineering degree held by the engineer. If this information is unavailable but the engineer is classified according to a particular discipline (e.g., mechanical engineer), enter that instead. *See abbreviation definitions on opposite side of form.
- D. No other data is needed. Please **DO NOT WRITE NAMES ON THESE FORMS.**
- B. If you need to make additional copies of this table, simply photocopy this original and clearly number each additional page.

	Supervisor (S) or Non-Supervisor (N)? Enter S or N:	Highest ENGINEERING Degree Held: B=Bachelor, M=Master, P=PhD Enter B, M, or P:	Year graduated with BACHELOR'S degree in ENGINEERING Enter YEAR:	Age as of Feb. 1, 2010: Enter AGE:	Annual Salary as of Feb. 1, 2010: Enter ANNUAL SALARY:	Engineering Discipline: Enter ABBREVIATION*:
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